

Product line training

Gregor Vialette – June 2016

Outline

- I. Overview
- **II.** Compressor units
- **III. Air Handlers**
- **IV. Earth Loops**
- V. Finding information
- VI.Q & A



Overview

Product Line

- ▶ Prime Series (x3)
 - Two-stage units with all advanced features
- Classic Series (x5)
 - Single stage units with standard features
- ✓ Air Handlers (x3)
 - Four-speed, Variable Speed and High Velocity
- **▶** Earth Loops (x7)
 - Vertical (x3), Diagonal (x3), Horizontal (x1)
- → Price Book / Ordering Tool

Product Line

PRODUCT SERIES	COMP. UNIT	AIR HTG.	AIR CLG.	HYDRONIC HTG.	HYDRONIC CLG.	DOMESTIC WATER HTG.	ENERGY STAR
PRIME Series (two-speed)	PSC	1	✓				✓
	PSD	1	√			√	✓
	PSDH	√	√	√		√	✓
Classic Series (single speed)	SC	1	√				✓
	SD	1	√			√	✓
	SDH	1	√	√		√	✓
	SCW			√	√		
	SCWD			√	√	1	

Recent product changes

- New Air Handlers by Arcoaire and Unico Virtualized distribution
- ➤ No more TXVs systems controlled by proprietary Liquid Flow Control (LFC)
- ➤ Nano-PLC (Programmed Logic Controller)
- H1B loops (Horizontal)
- New liquid manifolds (with check valve) for Vertical and Diagonal loops
- → 2016 Dealer Conference Media



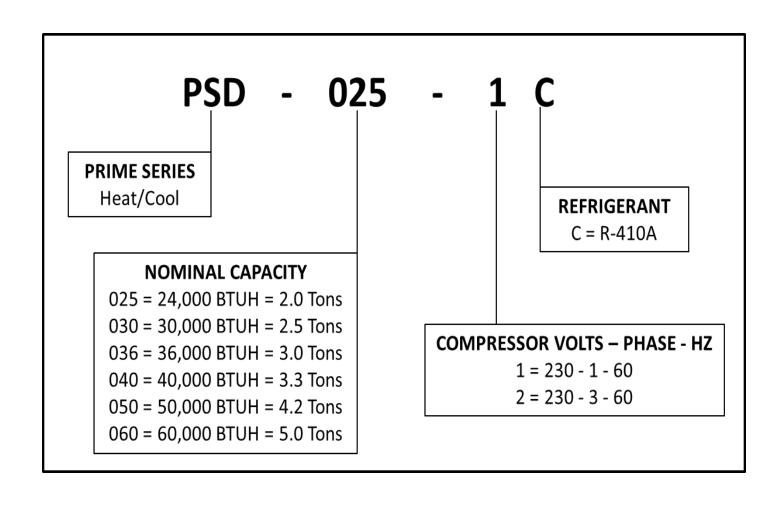
Compressor units

Overview

- ➤ R-410A since 2010
- Single-phase and Three-phase
- 4-step start-up process
 - 1) System leak check (pressure testing)
 - **2) Evacuation** (down to 400 microns or less. System pressure must not exceed 500 microns within 15 minutes)
 - 3) Initial charge (3 pounds per nominal ton)
 - **4) Final charge** (top Active Charge Control sight glass in air heating mode, second stage, forced air)
- Noise cancelling: insulated panels, vibration absorber, vibration plate, compressor blanket, discharge muffler*

Overview

Model number



PRIME Series

- Models: PSC, PSD and PSDH
- Two-stage
- Sizes: 025, 030, 036, 040, 050, 060
- ➤ EarthLinked Diagnostics & Monitoring system (EDM): real-time remote monitoring of pressures, temperatures, power consumption and thermostat signals
- Nano-PLC
- On-board Earth Loop Protection system (EPS)
- SureStart
- Warranty: Ten-Year Parts & Five-Year Labor



→ Prime Quick-start guides

PRIME Series – PSC/PSD

- ▶ PSC: provide Forced air heating and cooling with Air Handler or Cased Coil
- ➤ PSD: provide Forced air heating and cooling with Air Handler or Cased Coil; and domestic water heating during heating and cooling mode operation with Heat Recovery Module (HRM) factory-installed
- Discharge muffler (Silencing kit)



PRIME Series – PSDH

- ➤ PSDH: provide Forced air heating and cooling with Air Handler or Cased Coil and Hydronic heat with Hydronic Water Module; and domestic water heating during heating and cooling mode operation with Heat Recovery Module (HRM) factory-installed.
 - Nano-PLC allows for Forced air heating and cooling as well as Radiant floor hydronic heating.



Nano-PLC functions – PSC/PSD

- True two-speed system
- Automatically controls Heating and Cooling staging both of the Geothermal system and the Auxiliary Heat
- Comes with Dual fuel mode capability Gas or Electric
- ➤ Thermostat-agnostic: works with most thermostats on the market. Minimum requirement: single stage Heat/Cool thermostat
- Eliminates the need for external balance point control or for an outdoor sensor
- Zoning-friendly for air applications (relies on a zone damper system by others). Compatible with most zoning systems
 - → PSC/PSD Quick-start guides, 2016 Dealer Conference Media

Nano-PLC functions - PSDH

- Same as PSC/PSD
- Option to prioritize Air or Hydronic heating
- ➤ Split Zoning capabilities: ability to heat one zone / floor with Hydronic heat and another zone / floor with Forced air
- Seasonal Zoning capabilities: seasonal switching between Forced air and Hydronic
- Quiet and reliable switch-over between Air and Hydronic



→ PSDH Quick-start guides, 2016 Dealer Conference Media

CLASSIC Series

- Models: SC, SD, SDH, SCW and SCWD
- Single stage
- Sizes: 024, 030, 036, 042, 048, 060, 066
- ➤ Nano-PLC for SDH, SCW and SCWD models
- On-board EPS
- EDM and SureStart optional
- Warranty: Five-Year Parts & Labor



→ Classic Quick-start guides

CLASSIC Series – SC/SD

- ➤ SC: provide Forced air heating and cooling with Air Handler or Cased Coil
- ➤ SD: provide Forced air heating and cooling with Air Handler or Cased Coil; and domestic water heating during heating and cooling mode operation with Heat Recovery Module (HRM) factory-installed
- Silencing kit optional

CLASSIC Series – SDH

- ➤ SDH: provide Forced air heating and cooling with Air Handler, Cased Coil and Hydronic heat with Hydronic Water Module; and domestic water heating during heating and cooling mode operation with Heat Recovery Module (HRM) factory-installed.
 - The Nano-PLC allows for Forced air heating and cooling as well as Radiant floor heating.

CLASSIC Series – SCW/SCWD

- ➤ SCW: provide radiant panel Hydronic heating and chilled water cooling with internal refrigerant to water heat exchanger.
- ➤ SCWD: provide radiant panel Hydronic heating and chilled water cooling with internal refrigerant to water heat exchanger; and domestic water heating during heating and cooling mode operation with Heat Recovery Module (HRM) factory-installed
- Require primary circuit circulating water pump

Options and kits

- Options: EDM, SureStart, Silencing kit
- ➤ EPS kit (Anode, Anode wire, Plug connector and Coke breeze)
- Hybrid Cooling Module (HCM)
- Heating Performance Enhancement kit (HPE)
- ➤ Thermostats: compatible with all single-stage heating/cooling no need for external balance point control or for an outdoor temperature sensor
- Water heating kits: Flow meter, Strainer, Freeze Protection, Temperatures controls
- → Price Book / Ordering Tool



Air Handlers

Air Handlers

- Unico high-velocity (HVA) order through Unico directly
- Requires Label kit (AHLB-KIT)
- Arcoaire four-speed (AVS) and variable speed (AVV)
 - Fully variable ECM blower motor option preferred for air zoning
- Aluminum coils
- ✓ No TXV
- ➤ Air flow = 400 CFM/nominal ton
- Order through EarthLinked picked up / delivered by local United Refrigeration, Inc. center.
 - → 2016 Dealer Conference Media

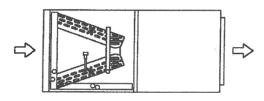


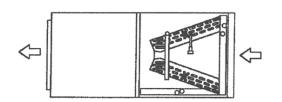
Arcoaire AVS and AVS

- Air Handler kit: a <u>mandatory kit for all Air Handlers</u>
 - Prime or Classic
 - Features Air Handler labels as well as various field adaptation components.
- Aux. Heat required on all systems. Electric strip heat kits: 5, 10, 15 or 20 kW
- Field modified for orientation (specify when ordering)
- Horizontal installation: specify Right or Left discharge
 - Horizontal Right kit
- Vertical application: specify Up or Down flow
 - AVS and AVV Down flow kits
- → Price Book / Ordering Tool









HORIZONTAL LEFT DISCHARGE

Alternatives

- Cased Coils: to integrate into an existing furnace
- Hydronic Water Module for SDH and PSDH (combo units)

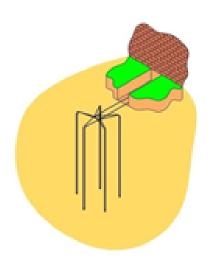






Earth Loops

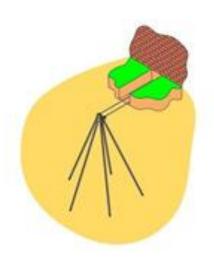
Loop types

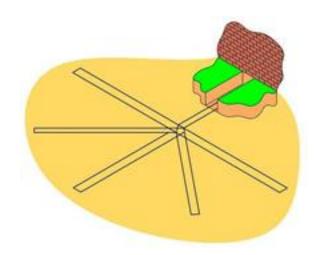


V2/D2 Bore System - 2 x 75' per ton

V1.5/D1.5 Bore System - 1½ x 100' per ton

V1/D1 Bore System - 1 x 100' per ton



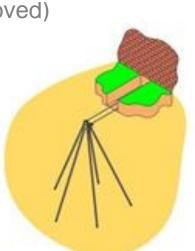


H1B - 125' per ton

Trench or Horizontal Bore

Vertical and Diagonal

- Minimum vertical loop separation 7'
- Vertical loops: 15 ft. between earth loop systems
- ➤ Diagonal loops: **20 ft**. between manifold sets
- ETI <u>approved</u> grouts (graphite yes as long as approved)
 - No sand or bore hole tailings
- Minimum line set separation recommended: 1'



→ VEL Quick-start guide, Earth Loop installation manual

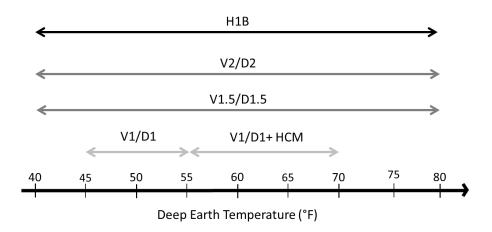
Horizontal

- ▶ H1B New for 2016 125' per ton (out and back)
 - Trench: 1' recommended spacing between tubes. 4' between trenches.
 - Where soil conditions allow, can be installed in a 4" wide trench using a trencher
 - Bore: 3" to 4" horizontal bore hole. 4' between bore holes
- Minimum depth: at least 5' and no less than 18" below frost line.
 Deeper is better (6'-8')
- Minimum recommended line set separation of 1'
- ETI List of Approved Grouts (graphite yes as long as approved)
 - No sand or bore hole tailings
- → HEL Quick-start guide, Earth Loop installation manual

HCM

Hybrid Cooling Module (HCM): enhance cooling mode system efficiency and performance for cooling dominant applications having low thermal conductivity soils or applications with sustained high summer temperatures above cooling design temperature.
Earth Loops: range of use*





*Hybrid Cooling Module (HCM) should be used in any Cooling dominant application where soil thermal conductivity is unknown or known to be less than 1 BTU/hr.ft.°F

→ SSPT sizing manual



Finding Information

Resources

- https://earthlinked.com/dealers/
- Technical Manuals, Data and Work Sheets, Product Literature
- Ordering Tool / Price Book
- EDM dashboard http://earthlinked.info/dashboard/
- **▶** LoopLink
- Savings Calculator
- Warranty
- ➤ News board 2016 Dealer Conference

Technical manuals section

- Heating and Cooling Systems
 - o Design
 - Quick-starts
- Earth Loops
 - o Installation
 - Quick-starts
 - o Plan Views
- Distribution Systems
 - Air Handlers
 - Cased Coils
 - o Hydronic
- Water Heating
 - Domestic
 - Commercial

- Modules, Kits and Parts
- Thermostats
- Sheets & Forms
 - Bulletins
 - Sizing Worksheets
 - Data sheets and Worksheets

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"System Sizing & Performance Tables"

- Range of use of loops
- HCM requirements
- Sizing worksheets
- ASHRAE outdoor temperatures

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"PSD Quick-start guide"

- Matching Component Model Numbers
- General Layout of System Components
- Compressor clearance
- Line Set Sizes
- Power requirements
- Functions of PLC
- Basic troubleshooting

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"EL-SIS Earth Loop manual"

- Complete installation procedures
- Line set sizes
- Grouting instructions
- EPS
- Plan views

- Heating and Cooling Systems
 - o Design
 - o Quick-starts
- Earth Loops
 - Installation
 - Quick-starts*
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- Distribution Systems
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"HEL/VEL Quick-starts"

- Essential installation procedures
- Design/installation requirements

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- Modules, Kits and Parts
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"HWM manual"

- Complete specifications
- Diagrams and applications
- Start-up instructions

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"Domestic Hot Water Tank - Sizing Worksheet"



Quiz

http://goo.gl/forms/UjT2Q5ECZ1ry9Zr82

